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## ***Current Position***

Assistant Professor, *Bocconi University*, Department of Management and Technology, 2021-
Research Affiliate, *CEPR*, 2021- Affiliate Member, *CESifo*, 2021-

## ***Previous Position***

Assistant Professor, *Universitat Pompeu Fabra*, Department of Economics and Business, 2017-2021
Affiliated Professor at *Barcelona Graduate School of Economics*, 2017-2021
Marie-Curie Researcher, 2018-2020.

## ***Education***

2013-2017 PhD in Economics, *London School of Economics*, UK.
2015 Visiting Research Scholar, *Stanford University*, US.
2014 Price Theory Scholar, *University of Chicago*, US.
2011-2013 MRes in Economics (Merit), *London School of Economics*, UK.
2005-2007 MA in Economics, *UniAndes*, Colombia.
2004-2006 MSc in Economic, *Universidad Javeriana*, Colombia.
1999-2003 B.A in Economics, *USTA*, Colombia.

## ***Publications***

Labour Boundaries and Skills: The case of Lobbyists, *Management Science*, 67 (3): 1586–1607, 2021.

Unwilling to Train? Firm Responses to the Colombian Apprenticeship Regulation, with Santiago Caicedo & Arthur Seibold. *Econometrica*, *Lead Article*, 90 (2): 507-550, 2022.

## ***Working Papers***

*The (Knowledge) Hierarchies of Inter-dependent Teams,* with Sina Ansari, Keith Carlson and Ramon Lecuona. ***Rej&Res*, Management Science**.

*Talent Poaching and Job Rotation*, with Diego Battiston and Shuo Liu. **Revise and Resubmit, Management Science.**

*Worker Skills and Organizational Spillovers: Evidence from Linked Training and Communications Data,* with Christopher Stanton.

*The Value of Relational Collusive Arrangements in the Colombia Electricity Market*, Rocco Macchiavello, Mario Bernasconi & Carlos Suarez.

*Sleeping with the Enemy: How Politicians and Interest Groups Adapt their Collaborations in the face of Reputational Threats***,** with Akhil Ilango and Giorgio Zanarone.

***Work in Progress (Selected Work-in-Progress)***

*Communication Costs in the Emergency Department,* with Jordi Blanes-i-Vidal.

*European vs American Lobbying,* with Nel Dutt.

***Pre-PhD Publications***

Representations and Identities for Homogeneous Technologies, *The B.E. Journal of Theoretical Economics*, with H. Vallejo & P. Bonaldi, Vol. 9: Iss. 1 (Topics), Article 29, 2009.

Identities for Homogeneous Utility Functions, *Economics Bulletin*, with J. Prada, Vol. 32 No. 3 pp. 2026-2034, 2012.

***Teaching Experience***

*Bocconi University*

*2021-2023 Organizational Theory (Undergraduate)*

*2022-2023 Microfoundations for Business Studies (PhD)*

*2021-2022 Advances in Organizations (PhD)*

*Universitat Pompeu Fabra*

2017-2020 Business Economics I-II (Undergraduate)

***Honours, Scholarships and Fellowships.***

2022 Bocconi Junior Research Grant
2021 Bocconi Management Department Internal Grant
2021 SMS Annual Conference Best Paper Prize Nomination.
2018-2020 Marie Curie Individual Fellowship
2018 Barcelona GSE Seed Grant
2017 XXXII JEI Young Economist Award.
2015-2017 LSE Teaching Fellowship.
2016 Best Research Paper Award, IOEA.
2016 Fundación Ramón Areces Award Grant.
2016 STICERD Research Grant.
2016 IOEA Full Scholarship.
2011-2015 LSE Economics Department Scholarship.
2014 Price Theory Scholar, University of Chicago.
2014 Full Scholarship for 25th Jerusalem School in Economic Theory.
2014 Nominated for LSESU Student Led Teaching Excellence Award.
2013 RES-York Summer School Award.
2013 Scholarship for University of Chicago Price Theory Summer Camp.
2011-2013 Colfuturo Scholarship.
2012 SSME Full Fellowship, Centro di Ricerca Matematica Ennio De Giorgi.

2010 Scholarship for 1SPSAS, Game Theory Society.
2009 Most Promising Alumnus Award, USTA.
2009 LACEA-LAMES Scholarship.
2009 X JOLATE Scholarship.
1998-2008 Ten-year Colombian Government Scholarship for undergraduate and graduate studies.
2007 SSPD Research Grant.
2004 Full Tuition Merit Award, USTA.
2003 Dean's list, USTA.
1995 Colombian Mathematical Olympiad Honorable mention.

## ***Presentations***

*2017-2022*: 2017 JIE; 4th Organizational Economics Workshop Paris-Berkeley; 2018 IOEA; SIOE 2018 HEC, Montreal; 2018 HKU Organizational Economics Workshop; 5th Organizational Economics Workshop Paris-Berkeley; SIOE 2019, Stockholm School of Economics; 2019 Workshop on Natural Experiments and Controlled Field Studies, SIOE 2020, 2020 Workshop on Relational Contracts, NBER Organizational Economics Meeting Spring 2021, CEP-CVER Spring Seminar Series, ESADE, ICESI, LMU, 2021 SIOE, NBER Personnel Economics Summer Institute 2021, 2021 SMS Conference, Michigan U., EIEF, Frankfurt, 2022 CEPR IMO.

*2014-2017*: CUNEF, Navarra University, Universitat Pompeu Fabra, Duke University-Fuqua School of Business SIOE 2017, Columbia University, Pontificia Universidad Javeriana, Universidad de los Andes (Department of Management), Universidad de los Andes (Department of Economics), Pontificia Universidad Catolica de Chile, 17th Annual Strategy and Business Environment Conference, Duke University (Law School), London School of Economics (Department of Economics), London School of Economics (Department of Management), 2016 IOEA, London School of Economics (Department of Economics), London School of Economics (Department of Government), SIOE 2016 (Paris School of Economics), International Industrial Organization Conference 2016, IIOC (Drexel University LeBow School of Business). University of Chicago (Department of Economics), University of Chicago (Harris School of Public Policy), Stanford University (Department of Economics).

## ***Professional Activities***

Referee: *Econometrica*, *Management Science*, *RAND Journal of Economics, International Journal of Industrial Organization (IJIO), Journal of Human Resources, Journal of Law, Economics, and Organization (JLEO), European Economic Review, Journal of Mathematical Economics, B.E Journal of Theoretical Economics, LABOUR, Strategic Management Journal*.
Coordinating Activities: *Organizer of Barcelona GSE Organizational Economics Summer Workshop (2018, 2019, 2020, 2021, 2023).*
Master Thesis Directed. *X21 Thesis in Master in Competition and Market Regulation.*

## ***Languages and Computer Skills***

*Languages*: Spanish: Mother tongue; English: Fluent; Italian: Medium-Basic (B1).
*Experienced IT*: LaTeX, Stata, Eviews, SPSS, UltraEdit-32, MatLab, Python and R.
*Basic IT*: Mathematica, CrystalBall.